

SUCCESS

IRONWARE CASE STUDY

INDUSTRY: Information Technology consulting firm

ORGANIZATION: Immedient

CHALLENGE: Report on all offices in one accounting system

SOLUTION: Microsoft Dynamics™ SL with IronWare consulting, implementation, and customization

BENEFITS: Nationwide access to project related reporting and one consolidated financial and project account system



“IronWare’s developers and application consultants made this project a success. Their ability to deliver a complete system capable of integrating with our Microsoft Office applications, and accurate web reporting on the status of our projects improved our client services and helped us achieve our bottom line results.”

Valerie Abrahams
Immedient Corporation

IMMEDIENT CORPORATION SUCCESSFULLY MANAGES LARGE PROJECTS AND ACCURATELY FORECASTS PROFITABILITY WITH MICROSOFT SOLOMON

ORGANIZATION

Headquartered in Piscataway, New Jersey, Immedient is a specialized Information Technology consulting firm with 16 offices located throughout the United States. As a nationally recognized Microsoft Gold Certified Partner, Immedient has worked with high profile clients to deliver an integrated suite of technology based business tools and wireless applications for immediate access to accurate information.

BACKGROUND

IronWare Technologies began working with Immedient in 2000. They had approximately 600 employees with 16 offices nationwide. Their Denver office (corporate office at the time) was using Peachtree for financials, and an internally developed application to track and maintain their projects. Their New Jersey office used Great Plains, while their other offices used a multitude of separate accounting applications as well. One

of their biggest challenges was the ability to report on all offices in one complete financial system. In addition they were managing large jobs with the inability to accurately project profitability to their CXO’s without sacrificing costly administrative time.

Immedient soon began the quest for one complete financial application. They selected Microsoft Solomon because of its strong project accounting capabilities, the web entry and web reporting features and its compatibility with Microsoft Office products.



SOLUTION

After their Solomon Financials implementation was complete, IronWare began deploying the Project Series. One of the biggest benefits for Immediant was Solomon's web time and expense capabilities. Immediant had several hundred mobile employees that needed to be able to enter time for projects from the project site. With Solomon's Project Web Time & Expense Entry, their employees are able to do just that.

Immediant's employees' payroll status includes salary, part-time, and contract/temporary. With IronWare's customizations, each employee status determines what fields are visible in their Time & Expense entry screen in compliance with Immediant's business rules. Immediant is also able to enforce a minimum of 40 hours per time card, exactly 40 hours or no limitations to weekly hours, as well as immediately calculate pay of new hires and terminations. They can also ensure that time entry for their employees' is divisible by ¼ hour increments to comply with their business rules.

Immediant has benefited from the ability to modify Possible Values to filter project status by each employee. Within Solomon, time cards can be copied from one week to another to save time. IronWare modified this feature so that executives can filter out certain tasks and expired tasks. This allows for better budget control over time entered against a project. To further control project expenses, employees are forced to enter descriptions for each line item of an expense report and a note screen has been added to time entry report forms.

Custom Programming Adds Value for Immediant
Immediant's CXO's needed tighter controls over their open projects such that their employees could only enter time for an approved project and during an approved time period. Given the early release of Solomon Desktop, some of these capabilities were not out-of-the-box. IronWare Technologies added this functionality through custom programming on ASP pages. Additionally, IronWare Technologies developed an application which exports the project data directly to Microsoft Excel in several formats to meet the needs of their decision makers. Through data warehouse reporting, Immediant is able to take a daily snapshot of their project data and maintain in a separate database so that their CXO's can see accurate project profitability at a moment's notice.

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BENEFITS

Since their Solomon implementation, Immediant's ROI is nationwide access to project related reporting and one consolidated financial and project accounting system.

According to Valerie Abrahams of Immediant Corporation, "IronWare's developers and application consultants made this project a success. Their ability to deliver a complete system capable of integrating with our Microsoft Office applications, and accurate web reporting on the status of our projects improved our client service and helped us achieve our bottom line results."

