

# SUCCESS

## IRONWARE CASE STUDY

**INDUSTRY:** Energy

**ORGANIZATION:** Colorado Energy Management

**CHALLENGE:** Outgrowing accounting software and end of software support

**SOLUTION:** Microsoft Dynamics™ SL, Microsoft SQL Server, and Microsoft Exchange Server

**BENEFITS:** Structure and flexible through software and servers



*“IronWare has a very strong Network Services Division. We selected IronWare because they gave us the confidence we needed to ensure our network migration project would be successful.”*

**Dan Dunlap, Production Support Manager  
Colorado Energy Management, LLC**

## COLORADO ENERGY MANAGEMENT GAINS STRUCTURE AND FLEXIBILITY

### ORGANIZATION

Colorado Energy Management is headquartered in Lafayette, Colorado. They are a service provider that manages all facets of the development, operation and maintenance of private power plant companies. Independent power producers, including those fueled by coal, fuel, gas, geothermal energy, wind or other renewable energy resources, contract Colorado Energy Management to build, service and manage the cleanest and most efficient plants possible. Currently Colorado Energy Management has operations and maintenance contracts for six power plants with just under 100 employees.

### BACKGROUND

#### ISSUES

Colorado Energy Management was on MAS 90 for their back end financials and running their network on a Novell/NT platform. In 2002, they had faced two major concerns. They had outgrown MAS 90, and support for their Novell platform was coming to an end. It became apparent they needed to make a complete change in technology. After having reviewed several vendors, Colorado Energy Management decided to move forward with IronWare

Technologies. “IronWare has a very strong Network Services Division. We selected IronWare because they gave us the confidence we needed to ensure our network migration project would be successful,” said Dan Dunlap, Production Support Manager for Colorado Energy Management. ”

### SOLUTION

In searching for the best Enterprise Resource Management system, they found Solomon to best meet their needs. Solomon was not supported on their existing Novell system so it was at this time they also migrated multiple sites from Novell to Microsoft SQL Server, and added Microsoft Exchange Server.

### BENEFITS

#### A Successful Migration

According to Dan, “Following the migration of Novell to Microsoft SQL Server 2000, we have a more structured and flexible environment with room for growth than with our previous network provider. With Microsoft SQL Server, it is very



easy to add sites and tie in our complex business processes.” Although Colorado Energy Management can’t quantify the return on their investment, they have benefited from a more reliable and stable platform. Everything is now automated and they are able to share documents from their corporate site to any of their other plants. Colorado Energy Management is able to host their own web pages, has improved network security

#### BENEFITS

- > Automation – they can share documents from corporate site to any of their other plants
- > Network is more reliable and flexible on Microsoft platform
- > They now host their own web pages
- > Exchange Server running on different locations
- > Can e-mail documents in .pdf format
- > Multi-Company enabled

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**Dan Dunlap,  
Production Support Manager – Employee  
Safety, Plant Security & IT  
Colorado Energy Management, LLC**

